

2009 Annual Conference

Archaeology to Technology

Learning from the Past > Launching the Future

Time and money are valuable resources for public entities in this challenging economic climate and Primex³ understands our joint responsibility to invest both wisely.

The programs offered at our 30th Anniversary Conference will provide many valuable strategies and solutions for working effectively within today's financial constraints.

Please join us at The Mount Washington Hotel as we work in partnership to weather the uncertainties of this difficult passage and prepare for the risk management challenges ahead.

Celebrating 30 Years

**Wednesday & Thursday
May 20 - 21, 2009**

**Mount Washington Resort
at Bretton Woods**



Wednesday, May 20th

7:00 am **Registration ~ Continental Breakfast**

9:00 am **Welcome, Opening Remarks, and Primex³ Annual Meeting**

Jack Wozmak, Chair, Primex³ Board of Trustees

Ty Gagne, Primex³ Chief Executive Officer

9:30 am **General Session**

“Our Children’s Future: Implications of Globalization for Education”

Dr. Yong Zhao, Educational Psychology & Educational Technology Director, Michigan State University

Globalization and technological change present us with both opportunity and challenge, and one of the biggest challenges for the U.S. is to ensure that our children be equipped with the knowledge and attitude for success and prosperity in a globalized world. Dr. Zhao will explain what Americans need to do in preparing our children to be globally competitive.

10:30 am **Break**

10:45 am **Concurrent Sessions (choose one)**

■ **“What’s on the Horizon in New Laws, Rules, and Resources for New Hampshire Schools, Communities and Taxpayers?”**

Dr. Mark V. Joyce, Executive Director, NH School Administrators Association

While the first year of the 161st Legislative Session is coming to a close, this presentation will provide an in-process update on new developments in the 2009 Session with a special look at the status of the proposed state budget for the next two years. Special emphasis will focus on the budget’s effect on local taxes and trends for the future. In addition, the impact of the American Economic Recovery Act on local education will be discussed and examples of local uses will be reviewed.

■ **Panel Discussion: “Human Resources: Strategies For Getting Through Tough Times”**

Hope Kelly, Human Resources Manager, Associated Grocers of New England

Joanne Mann, Human Resources Director, Grafton County

William Prokop, Assistant City Manager / Human Resources Director, City of Keene

Moderator, Thomas Mahon, Primex³ Senior Consultant

The following statement will come as no surprise: we’re living in a pretty stressful time! Bad news and dire predictions seem to be hitting us from all angles. Whether it’s concern about layoffs, downsizing, retirement, getting the job done well with fewer resources, or the economy in general, stress has become a daily part of our work lives. This program explores human resource initiatives and actions that can be taken to help minimize the stress so many of us often experience. Come hear from human resource professionals about strategies used to help employees get through these tough times and come away with the resourceful, dynamic ideas needed to persevere.

■ **“Digging for Real Savings? Occupational Health Care is Where You Least Expect It”**

Dianne P. Annon, Director of Business Development for CompPartners

David Lake, MSN, ARNP, Merrimack Valley Occupational Health

Just as orthopedics, pediatrics and obstetrics focus on the treatment of specific injuries and illnesses, providers of occupational health care also treat a very specific classification of injury, illness and exposure unique to the workplace. Aside from having medical expertise, occupational health care providers have a thorough understanding of state-specific employment laws and regulations, FMLA, and how each affects workers’ compensation and the employer’s business. Choosing the right occupational health care provider is paramount to achieving positive productivity improvements and cost savings. This presentation will provide you with an understanding of how to choose a qualified provider and the expectations you should have of this partnership.

Wednesday, May 20th

12:00 pm

Luncheon Session / Wednesday Prize Drawings

“Cold Comfort — Life in the White Mountains 12,000 Years Ago”

Dr. Richard A. Boisvert, State Archaeologist, NH Division of Historical Resources

Notwithstanding the unimpeachable benefits of vise-grips, duct tape and thermostats, life hasn't been nearly as harsh as we may think, considering the accomplishments of our ancestors, even as far back as the end of the Ice Age. Dr. Boisvert will explore lifestyle and “technological” achievements employed in northern New Hampshire 12,000 years ago.

1:30 pm

Break

1:45 pm

Concurrent Sessions (choose one)

■ **“Risks: Unearthing Technological Solutions”**

Primex³ Risk Management Services Staff

Until recently, we had no better solution for solving risk management issues than those discovered decades ago. And while these solutions were not artifacts like the earliest stone tools, they were hardly cutting edge. This session will rediscover the risk landscape and unearth a number of forward-looking solutions to successfully manage your entity's risks. An overview of common losses will be examined, along with a product showcase of risk management solutions such as a plow truck laser guide and wireless technology that could be used in various Nursing Homes applications. Vendors will remain after the session (until about 4:00 pm) to meet with conference attendees, even if you could not attend the session itself.

■ **“Energy Audits: More than Fossil Fuels”**

*Ralph Draper, Associate Professor of Mechanical Engineering Technology, UNH Manchester
Keith McBrien, Project Manager, GDS Associates, Manchester*

Energy costs are often viewed as fixed, but are they? This program will provide insight into the world of energy audits, including information on levels and types of assessment. Renewable energy resources will also be discussed such as biomass, solar, wind and geothermal and their future role in energizing the workplace. Attendees will leave with an understanding of savings potential and typical project costs as well as discussion of energy audit projects recently completed at two New Hampshire Public Sector Entities.

■ **“Saving Health Care Dollars”**

*Scott McClave, Underwriting Consultant, Alliant Insurance Services
Primex³ Member Services Staff*

Healthcare costs continue to grow while budgets continue to shrink. Attend this session to gain a better understanding of what drives health care costs, and more importantly, what you can do to manage them. With a strong grasp on the health care market, both locally and nationally, Alliant Insurance Services works in partnership with Primex³ to underwrite the Primex³Health program.

3:15 pm

Free Time / Specialized Programming

- NH Association of Village Districts Annual Meeting
- Member Advisory Council Meeting
- Technology Exhibit: Risk Management Solutions, until 4:00 pm
- COBRA Subsidy Roundtable Discussion for Primex³Health Members

5:30 pm

Reception

6:30 pm

Dinner & Evening Entertainment

Comedian Jimmy Dunn

Jimmy Dunn is a Boston favorite and national headliner in comedy clubs across the country. He is most recognized as the host of Fan Attic on NESN and his regular appearances on the Boston Red Sox pre-game report during the historic 2004 season. He has also appeared on Comedy Central, CMT's Hit Parade, Jimmy Kimmel Live, and Inside This Old House, as well as an appearance in the movie “Stuck on You” with Matt Damon.

Thursday, May 21st

6:00 am

Wake-Up Walk

7:00 am

Registration ~ Continental Breakfast

9:00 am

Welcome and Opening Remarks

Ty Gagne, Primex³ Chief Executive Officer

9:15 am

General Session

“The Edge of the Envelope: Managing Risk While Reaching for the Stars”

Dr. Jay Buckey, Former Astronaut, Scientist, Physician and New Energy Policy Advocate

We can't explore without taking risks, but we can learn from our past in managing future risks. Former astronaut Jay Buckey will discuss his experience on the Space Shuttle and how we can prepare for challenging explorations in the future.

10:30 am

Break

10:45 am

Concurrent Sessions (choose one)

■ **“Saving Money Nine Ways Through Intelligent Risk Management”**

*Larry Bailey, CSP, Vice President Alliant Risk Management Services
Primex³ Risk Management Services Consultants*

Do you sweat when making belt-tightening decisions? Do you wonder “how are we going to meet all these compliance requirements with little or no money to work with? Saving money and conserving resources is about evaluating exposures, risks and making smart choices. Participants will receive a Risk Management CD-ROM with many no cost and low cost resources. In this workshop you will learn:

- How to leverage in-house, vendor, contractor, volunteer and community resources
- What are high return-on-investment initiatives for safety and loss control

■ **“Maximizing Your Retirement Savings”**

Stephen Eldridge & Company, Inc.

Experts from Stephen Eldridge & Company, Inc. will provide participants with an overview of the economy, market conditions, and strategies for maximizing retirement savings amidst economic uncertainty.

■ **“Electronic Harassment and Related Liabilities: Identifying and Managing Risks Arising from Technology in the Workplace”**

Michael A. Ricker, Esq., Primex³ General Counsel; Beth A. Deragon, Esq. and Jeanne P. Herrick, Esq., Gallagher, Callahan & Gartrell, PC, Concord, NH

Multi-functional cell phones, digital audio/video recorders, laptops for at-home work, and increasingly powerful desktop applications should make it easier for employees to perform more efficiently and effectively. In practice, however, these devices can result in legal liability when the professional use of technology becomes unprofessional. This session will discuss how email, texting, blogging, chat rooms, internet surfing, message boards, cell phones, and audio/video taping have impacted employer liability and workplace risk management.

12:00 pm

Luncheon

12:45 pm

Closing Remarks / Thursday Prize Drawings

ONGOING DEMONSTRATIONS at the Primex³ Booth

Primex Partner Platform - Primex³ is pleased to introduce the new Primex³ Partner Platform (P³) at this year's Annual Conference. The secure P³ gives members the ability to view claims data – allowing officials to identify trends by department, severity, frequency, and nature. Use the Custom Report Builder to generate pdfs or create printed versions of frequently used reports for upcoming meetings.

Putting the Wii in Wellness - Video Gaming. . .*Good for you?* The technology incorporated into the Nintendo® Wii™ is creating a whole new fitness craze as well as becoming increasingly beneficial in rehabilitation centers, senior citizen centers, physical therapy offices and yes, even in the workplace. Jump into this interactive demonstration with both feet to see how technology can change the vision and mission of traditional fitness and wellness programming in the workplace.



Registration Information

The conference registration desk will open Wednesday, May 20th and Thursday, May 21st at 7:00 am in the main lobby where you will be provided with Conference materials.

By special arrangement with sponsors, registration for all sessions, meals and entertainment is free to all Primex³ members. Please register before May 1, 2009.

Please fill out the Registration Form completely. Use one form per person (photocopy as needed), returning the form, along with applicable fees, to: Primex³, 46 Donovan Street, Concord, NH 03301 or by fax to 603-228-0650. You may also register online at www.nhprimex.org.

Guests: General sessions, concurrent sessions, and entertainment are open to all members and their guests. There is an extra charge for guest meals. Please fill out the Guest Registration Form for your guest and enclose a check for the total amount for meals, payable to Primex³.

Cancellation Policy: If you must cancel for any reason, please notify Primex³ by Friday, May 8, 2009. Your guest meal fees will be fully refunded. No refunds will be made after this date.

Conference Attire: Conference attire is *business-casual* for all sessions.

Special Accommodations: NH Public Risk Management Exchange complies with the provisions of the Americans with Disabilities Act (ADA) regulations. If you require special assistance in order to attend our Conference, please contact Pam Redlon at 1-800-698-2364 x139, or email predlon@nhprimex.org.

Directions



From Manchester, NH

- Take I-93 North through Franconia Notch to Exit 35, Route 3N.
- Take Route 3N to Twin Mountain
- Follow Route 302E to Bretton Woods

From NH Seacoast / Portsmouth, NH

- From I-95 or Route 101 or Route 4: exit onto Route 16N / Spaulding Turnpike to North Conway/Glen
- Follow Route 302W to Bretton Woods



HOTEL RESERVATIONS

Tuesday, May 19th - Wednesday, May 20th

The staff and management of the Mount Washington Resort look forward to your stay at Bretton Woods. *To be assured of accommodations, please make your reservation no later than April 25th.* Complete this form and return it to the Resorts Group Reservation office or call 1-800-258-0330 to place your reservation. In order to receive the preferred rate of \$179.00 per night, telephone reservations must identify your affiliation with Primex³. Rates cannot be changed at check-in or check-out for guests who fail to identify themselves as Primex³ conference participants. Rooms will be assigned on a first-come, first-served basis. Late requests will be processed on a space and rate availability basis only.

Individual guest reservations require a deposit in the amount of one room night. The advance deposit will be applied to the last night of your scheduled stay. Company checks, MasterCard, Visa, and American Express are accepted methods of payment. A full refund — minus a \$25 .00 processing fee — of the guest deposit will be made if notification of cancellation is received at least 15 days prior to arrival. A 50% refund of the guest deposit — minus a \$25 processing fee — will be made if notification of cancellation is received 5-14 days prior to arrival. No refund of the guest deposit will be made if notification of cancellation is received 0-4 days prior to arrival. No-show and early departures will be charged the room rate in full for all night of the original reservation.

Check-in time is after 3:00 pm. Guests arriving before check-in time will be accommodated as availability allows. Check-out time is 11:00 am. Arrangements can be made for luggage storage through the front desk.

Golf - If you wish to play golf during your stay at the Mount Washington Resort, Primex³ has arranged for its members to play at a discounted rate of \$95 per 18 holes on the new Donald Ross Course. If you choose to play, you must make your arrangements with Steven Whitaker (Conference Service Manager) by calling his direct line 603-278-8812 informing him that you are a Primex³ Annual Conference participant.

Early Arrival - The Mount Washington Resort will be pleased to extend the group rate two days prior and two days after the event.

Name: _____ Home Phone _____

Primex³ Annual Conference Guest: _____

Address _____

Business Phone _____ E-Mail _____

Number of Guests _____ Arrival _____ Day/Date Departure _____ Day/Date

Payment Information:

Cash Check Credit Card # _____

Card Holder Name _____ Expiration Date: _____

Signature _____

Return completed form with payment to: Resort Group Reservations, Mount Washington Resort, Route 302, Bretton Woods, NH 03575, or call 1-800-258-0330 to make your reservation via telephone.

Don't Forget to identify yourself as a Primex³ Annual Conference participant.

2009 Primex³ Annual Conference Registration Form

Name: _____ Title: _____

First Name Preferred on Name Tag: _____

Organization: _____ Phone: _____

Address: _____ E-mail: _____

City: _____ State: _____ Zip: _____

— PLEASE INDICATE THOSE SESSIONS YOU PLAN TO ATTEND —

Wednesday, May 20th

- Breakfast / Welcome (9:00 am)
- General Session (9:30 am)
 - Concurrent Sessions (10:45 am) — Choose One
 - What's on the Horizon for Schools
 - HR Strategies for Tough Times
 - Digging for Real Savings
- Luncheon Session: "Cold Comfort" (12:15 pm)
 - Concurrent Sessions (1:45 pm) — Choose One
 - Unearthing Technological Solutions
 - Energy Audits
 - Saving Healthcare Dollars
- Reception (5:30 pm)
- Dinner & Evening Entertainment (6:30 pm)

Thursday, May 21st

- Wake-Up Walk (6:00 am)
 - Please circle T-shirt size: S M L XL XXL
- Breakfast / General Session (9:00 am)
 - Concurrent Sessions (10:45 am) — Choose One
 - Saving Money Nine Ways
 - Maximizing Retirement Savings
 - Electronic Harassment
- Luncheon / Closing Remarks (12:00 PM)

PLEASE CHECK YOUR DINNER MEAL SELECTION BELOW

- | | |
|--|---|
| <input type="checkbox"/> Pan Seared Bistro Steak-Mushroom Polenta-Garlic Roast Green Beans | <input type="checkbox"/> Herbed Salmon-Caramelized Onion Potatoes-Sautéed Asparagus |
| <input type="checkbox"/> Roasted Chicken Breast-Garlic Smashed Potatoes-Roasted Carrots | <input type="checkbox"/> Forest Mushroom Manicotti-Roasted Tomatoes-Herb Salad |

— GUEST REGISTRATION —

Name: _____

First Name Preferred on Name Tag: _____

Guest of: _____ Organization: _____

Phone: _____ E-Mail: _____

Wednesday, May 20th

- Breakfast / Welcome (9:00 am) **\$14.00**
- General Session (9:30 am)
 - Concurrent Sessions (10:45 am) — Choose One
 - What's on the Horizon for Schools
 - HR Strategies for Tough Times
 - Digging for Real Savings
- Luncheon Session: "Cold Comfort" (12:15 pm) **\$23.00**
 - Concurrent Sessions (1:45 pm) — Choose One
 - Unearthing Technological Solutions
 - Energy Audits
 - Saving Healthcare Dollars
- Reception (5:30 pm)
- Dinner & Evening Entertainment (6:30 pm) **\$40.00**

Thursday, May 21st

- Wake-Up Walk (6:00 am)
 - Please circle T-shirt size: S M L XL XXL
- Breakfast / General Session **\$14.00**
 - Concurrent Sessions (10:45 am) — Choose One
 - Saving Money Nine Ways
 - Maximizing Retirement Savings
 - Electronic Harassment
- Luncheon / Closing Remarks **\$23.00**

PLEASE CHECK YOUR DINNER MEAL SELECTION BELOW

- | | |
|--|---|
| <input type="checkbox"/> Pan Seared Bistro Steak-Mushroom Polenta-Garlic Roast Green Beans | <input type="checkbox"/> Herbed Salmon-Caramelized Onion Potatoes-Sautéed Asparagus |
| <input type="checkbox"/> Roasted Chicken Breast-Garlic Smashed Potatoes-Roasted Carrots | <input type="checkbox"/> Forest Mushroom Manicotti-Roasted Tomatoes-Herb Salad |

Primex
NH Public Risk Management Exchange
Annual Conference
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Concord, NH 03301-2624

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